



January 17, 2018

To Our Valued Customers,

We are writing to inform you of some transitions that are happening at Addition Manufacturing Technologies, with regards to our North American manufacturing operations.

In today's competitive environment we need to be diligent in matching our productive capacity to market conditions and product demand. In order to do so, effective immediately, we are relocating production of our Vectorbend (VB) tube benders from Vista, California, to Lebanon, Ohio.

To be clear, Addition Manufacturing Technologies is not closing or discontinuing manufacture of any products. We are simply restructuring how and where we build machines in North America. We will continue to operate in Southern California with a facility dedicated to application engineering, sales, and service. This location will also continue to manufacture the Vector 1 Tube Data Center and facilitate equipment buy-offs for our West Coast and Asian customer base.

What does this mean for you, the customer?

- Centralized order processing.
Please update the account and contact for all purchase orders.
All purchase orders should be sent to:
Addition Manufacturing Technologies LLC
1637 Kingsview Drive
Lebanon, OH 45036
Attn. To: Amanda Hamblin
Ph.: 513.228.7000 Fax: 513.228.7234
Email: ahamblin@additionmt.com
- Centralized billing and accounts receivable.
All invoices will be generated from Addition Manufacturing Technologies LLC and should be paid according to the attached bank details. Please note the change in account numbers and beneficiaries.
- Ex-works shipping location is now Lebanon, Ohio.
All products, except the Vector 1 Tube Data Center, will now be shipped from Lebanon, Ohio, not Vista, California. As mentioned above, our West Coast and Asian customer base can continue to buy-off machines at our location in Southern California, but this may incur additional shipping costs.

What won't change?

Our unwavering commitment to you, our customers. Only by merging our production capacities and capabilities can we achieve a sustained and seamless impact for our customers and ensure your success and ours. We will continue to offer a quality price-competitive product and deliver that product in the most efficient manner possible, with the same expertise, service, and support you have come to expect from Addition.

If you have an existing order in process that was started in our Vista operation, you will be contacted directly to discuss status and shipment details. However, rest assured, we have personnel and processes in place to ensure a seamless transition for both existing and future orders.

At any time, please feel free to contact your regional sales manager or the following sales and service staff in California. Phone: 760.599.6300

Sales

Bob Wolbrink, Regional Sales Manager, bwolbrink@additionmt.com

Ken Hein, Applications Manager, khein@additionmt.com

Luke Hudgins, Applications, lhudgins@additionmt.com

Service

Jennifer Hernandez, Service Administrator, partsvista@additionmt.com

Tuan Le, Technical Support, partsvista@additionmt.com

As we go through this transition, there may be other changes and adjustments. We will keep you informed via your sales representatives and through our website, www.additionmt.com, which will also be undergoing a facelift to make it more informative.

We thank you all, in advance, for your support and understanding during this time of transition.



Jennifer Rankin

Global Marketing Manager

jrankin@additionmt.com



Doug Pierson

VP Sales and Marketing

dpierson@additionmt.com



Brad Zimmerman

North American Service Manager

bzimmerman@additionmt.com